GREEN RFP BOOTCAMP FAQ

What is the purpose of the Green RFP Bootcamp?
The purpose of the Government Performance Lab's (GPL) Green RFP Bootcamp is for jurisdictions to write strong, results-driven RFPs that advance sustainability or climate goals that their jurisdiction aims to achieve. Participating jurisdictions will leave the bootcamp having drafted core sections of their RFP, including incorporating needed sustainability and climate considerations, with the goal of releasing the RFP shortly after the bootcamp concludes.

What will I learn/achieve during this bootcamp?
Your government team will write an RFP for an upcoming purchase that incorporates sustainability in a new way or for a project or investment that is directly related to advancing your jurisdiction's climate and sustainability goals. By the end of the bootcamp, your team will:

- Draft a comprehensive and results-driven RFP;
- Learn about successful sustainable purchasing practices;
- Understand best practice techniques for writing inviting RFPs that vendors are eager to respond to; and
- Connect with other jurisdictions in the cohort who are also seeking to expand their sustainable purchasing practices.

What RFPs are eligible to be worked on during this bootcamp?
Jurisdictions with an upcoming* Request for Proposals (RFP) or other best value procurement that falls within one of the two following categories are eligible to apply for this bootcamp:

1. Traditional good or service purchase that you would like to make more sustainable or to which you'd like to add a sustainability component (e.g., landscaping, mowing, printing, custodial, food, etc.)
2. A purchase that is directly related to your government's climate or sustainability goals (e.g., EV charging stations, fleet electrification, solar panel installation, building retrofits, environmental justice projects, bicycle ridesharing, etc.)

*Upcoming means planned to be released after, but close to, April 2024.

What does participation in a bootcamp require of my team?
All teams will write core sections of their green RFP with the guidance of their GPL coach during the bootcamp. Teams are expected to attend four hour-long cohort group sessions and four separate 30-minute individual coaching sessions. There will be small homework assignments for the team to complete between group sessions. We anticipate 2-3 hours of independent work between sessions for each team.

Who should attend this bootcamp?
Any city, county, state government, as well as local public sector entities such as school districts, transportation authorities, or metro governments, in the U.S. or Canada is welcome to submit an application for consideration. Your RFP must fall within one of the two eligibility categories described above and be intended to be released after, but close to, April 2024. Ideal participants are those whose input is needed for the RFP to be released, like representatives from your procurement team, sustainability office, or a relevant department. We anticipate most teams being between 2 – 3 members.

This bootcamp is a great opportunity for jurisdictions that want to incorporate sustainability considerations into a routine purchase for the first time or have a large upcoming purchase related to a climate goal.

What is the cost of the bootcamp?

The bootcamp is free to all participants as an offering of the GPL's Procurement Excellence Network (PEN). However, please note that submitting an application does not guarantee selection to participate in this opportunity.

PEN is a free online hub to support public sector leaders as they drive reforms to make their procurement practices more efficient, fair, results-driven, and equitable, and to sustain strategic transformations over time. We encourage anyone interested in the bootcamp to sign-up and join the PEN community for access to additional procurement resources.

Join us and apply today! *This online application should take no more than 20 minutes to complete.*